

Weekly partner outreach list for Grant Ellison

Territory: VA, MD, PA. Partners are listed when their health score is below 45 out of 100.

51
Partners covered

24
Submitted in the last 90 days

\$2.4M
Funded in the last 90 days

9
Scoring below 45

Partners to call first

These partners score below the threshold, listed by how much they funded with us over the last year. Start with the main issue shown.

Called	Partner	Score	Main issue	Last submission	Funded, 12 mo.	Notes
☐	Birchwood Lease Brokers Independent broker, Chesapeake, VA	39	No submissions in 90 days	Jun 12, 2026	\$628K	
☐	Pelrion Kitchen Systems Vendor program, Harrisburg, PA	40	No submissions in 90 days	Jun 17, 2026	\$556K	
☐	Yates Trailer Sales Equipment dealer, Chesapeake, VA	39	No submissions in 90 days	May 7, 2026	\$326K	
☐	Drawick Refrigeration Vendor program, Richmond, VA	44	Activity down 78%	Jul 6, 2026	\$301K	
☐	Rosmax Kitchen Systems Vendor program, Richmond, VA	40	No submissions in 90 days	Jun 30, 2026	\$223K	
☐	Bluestem Ag Equipment Equipment dealer, Chesapeake, VA	32	No submissions in 90 days	Jun 5, 2026	\$207K	
☐	Quarry Road Finance Partners Independent broker, Baltimore, MD	17	No submissions in 90 days	Mar 16, 2026	\$116K	

Partners to thank

These partners funded the most volume with us over the last 90 days.

Called	Partner	Funded deals, 90 days	Funded volume, 90 days	Notes
☐	Sumner Machinery Equipment dealer, Lancaster, PA	3	\$523,500	
☐	Ulvrion Imaging Vendor program, Hagerstown, MD	8	\$452,500	
☐	Vickers Restaurant Supply Equipment dealer, Baltimore, MD	1	\$329,000	
☐	Norwood Capital Solutions Independent broker, Chesapeake, VA	1	\$186,250	
☐	Rosmax Kitchen Systems Vendor program, Richmond, VA	1	\$146,250	

New partners to check on

Partners onboarded in the last seven months. Make sure their first deals went smoothly.

Called	Partner	Onboarded	Submissions to date	Funded to date	Notes
☐	Underwood Commercial Funding Independent broker, Roanoke, VA	Jul 10, 2026	1	\$0	
☐	Timberline Forklift Company Equipment dealer, Harrisburg, PA	May 28, 2026	0	\$0	
☐	Tanner Compressor and Tool Equipment dealer, Richmond, VA	Apr 10, 2026	0	\$0	